

## Company Profile

AFL are an independent Lloyds accredited Insurance Broker based in London with regional offices in Manchester. AFL's vision was to create an unhindered, independent centre of excellence for international insurance; a capable and professional partner for global insurance brokers and discerning risk managers. The company is a member of Worldwide Broker Network (WBN) which was founded in 1989 by AFL Chairman Alec Finch and has grown into world's largest fully integrated network of independent Insurance Brokers in the world. With members in over 100 countries, and over 500 cities

## Objective

AFL were moving offices within the City of Manchester and found that there was limited availability of high speed broadband options at their new location. They approached 6G Internet Ltd. to see if they could assist them with their requirement for High Speed Internet and Telephony solution for their new offices.

## Solution

6G Internet are providers of High speed broadband delivered through the air using radio-based wireless technology, by passing the old copper wiring that has plagued traditional providers with stability and speed issues. 6G have a network in place that covers the City of Manchester and Greater Manchester so were ideally placed to provide the connectivity to AFL. Working in partnership with Tpad Ltd. they were able to provide not only the internet requirement but implement a fully hosted pbx solution for AFL, handling all of the pre sales consultation process, installations, project management and customer and technical support in house for a more efficient and comprehensive service.

The Connection to the building is provided by a small receiver placed on the roof of the building without the requirement of any groundworks making the installation a very simple and quick process. The hosted pbx provides a solution that offers an array of features including variable extensions, configurations and DID options.

The implementation of the solution was handled by a dedicated account manager who worked with AFL to ensure that the solution was right for their current business needs and that would be able to grow with them as their business requirements changed.

A 20 Mb uncontended internet connection was installed with a fully configured 10 user hosted pbx implemented by highly skilled engineers.

6G continues to work with AFL to ensure that the solution is monitored to maintain the level of service is achieved

Keely Dalfen ACA-CFO from AFL said "We are pleased that we chose 6G and Tpad to provide the internet and telephony requirements for our new offices. The whole process was made very easy for us with a very flexible and professional approach from all of their staff allowing us to move into the new offices and have all our connectivity and telephony services in place from day 1. The ongoing support provided is a real bonus to our organisation. We would have no hesitation in recommending them to other businesses".

